



"Fundraising is Life" How to reenergize yourself and your fundraising

T. Clay Buck, CFRE and Lynne M. Wester and the cast of TED LASSO







Fundraising Identification Time!





What's Your WHY?



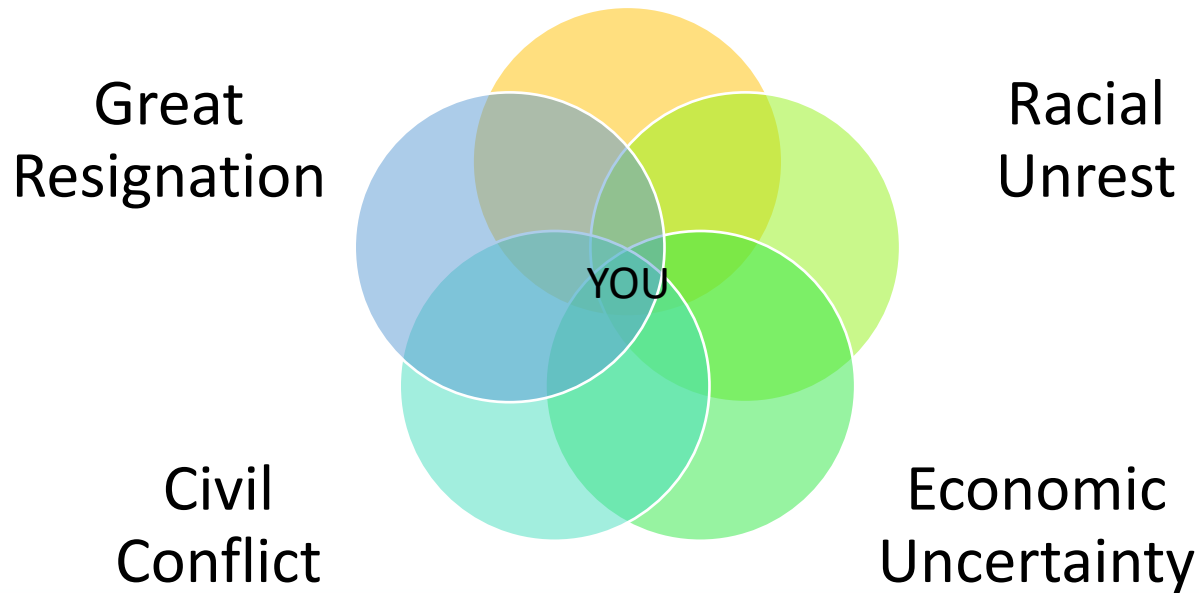


RECOGNIZE





COVID-19





Let's Talk Masks

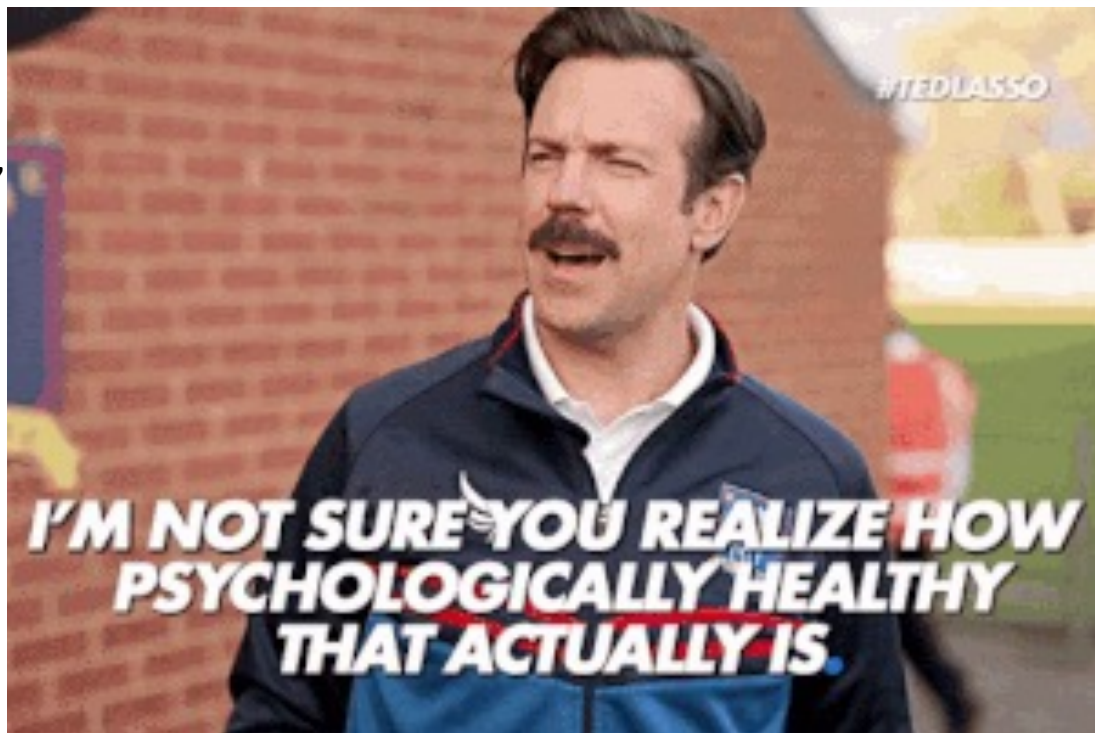


Self Care is Essential



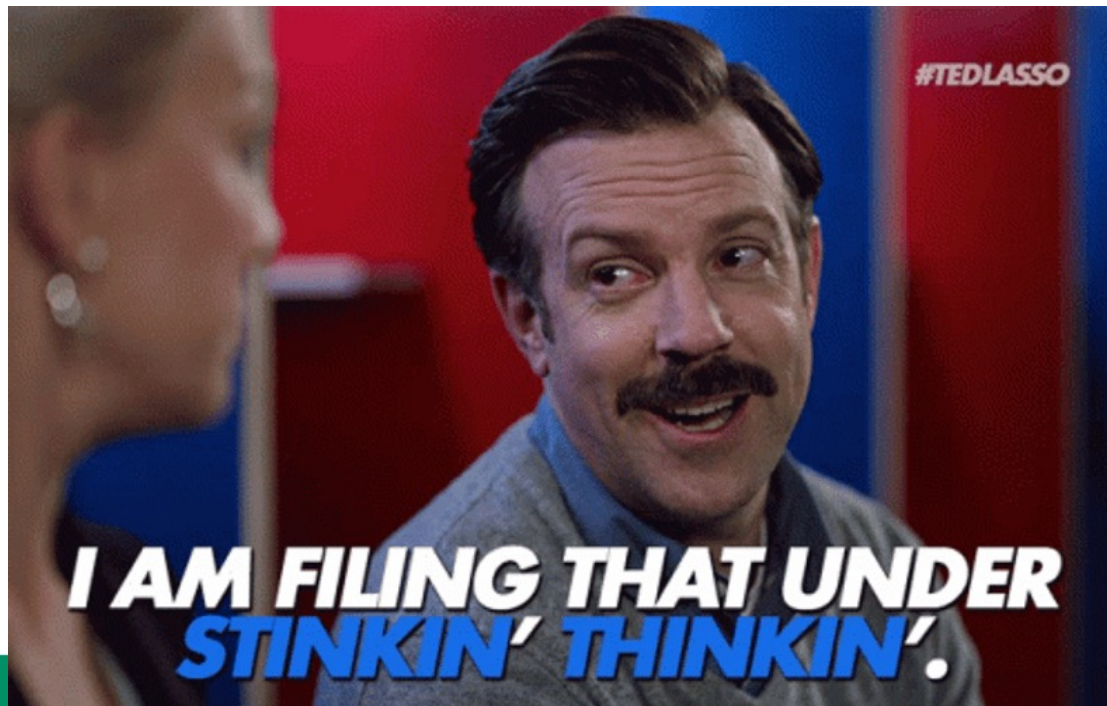


Jamie Tartt: “Coach, I’m me. Why would I want to be anything else?”





REVEAL




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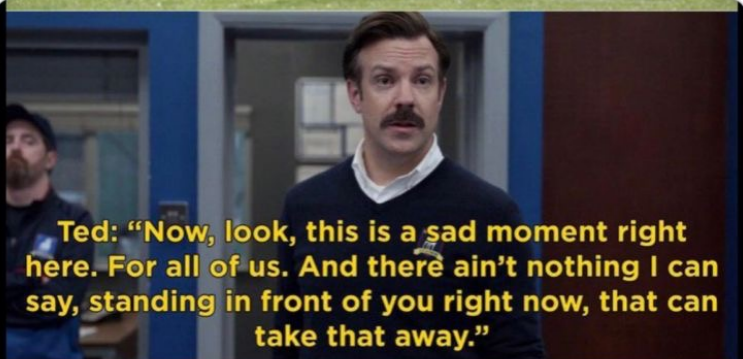
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Takin' on a challenge is a lot like riding a horse. If you're comfortable while you're doin' it, you're probably doin' it wrong.

TED LASSO



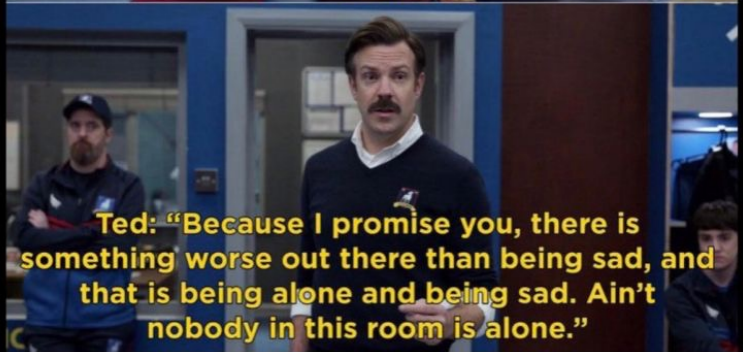

I LIKE THE **IDEA** OF SOMEONE
BECOMING RICH BECAUSE
OF WHAT THEY **GAVE** TO THE
WORLD, NOT JUST BECAUSE
OF WHO THEIR **FAMILY** IS.
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SAM OBISANYA



Ted: “Now, look, this is a sad moment right here. For all of us. And there ain’t nothing I can say, standing in front of you right now, that can take that away.”



Ted: “But please do me this favor, will you? Lift your heads up and look around this locker room. Look at everybody else in here. And I want you to be grateful that you’re going through this sad moment with all these other folks.”



Ted: “Because I promise you, there is something worse out there than being sad, and that is being alone and being sad. Ain’t nobody in this room is alone.”



REFRAME





Winning is an
attitude





Be a goldfish.

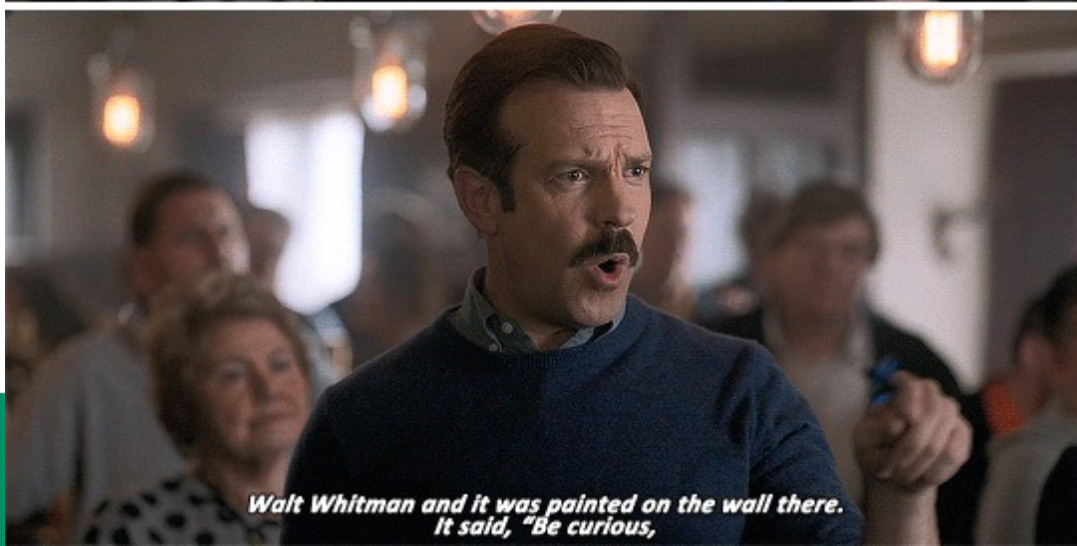
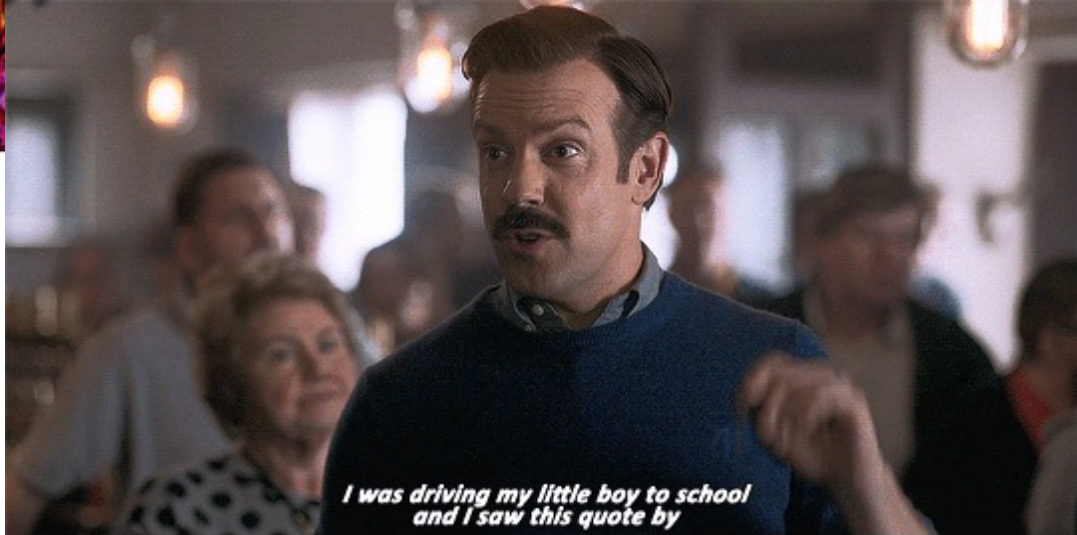
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Be Curious
Not Judgmental





Empower
Others





Schnacks build relationships





#TEDLASSO

SOMEONE CALL 9-1-1

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Thank You!!

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